

Location Manager

A location manager is responsible for the supervision of staff and day-to-day operations of a certain location within a larger operation. Promoting team leadership is a strong qualification for this position.

What responsibilities will I have?

- Employ, train, develop, supervise, and terminate personnel within a designated location
- Handle merchandising, budgeting, credit control, accounting, inventory, and expense control within a location
- Provide quality service to customers
- Direct and perform fieldwork, including selling and building good will
- Comply with all government regulations to maintain a minimal level of liability for the location (i.e. OSHA Wage and Hour Law, EEO, Sales Tax, etc.)
- Operate the business for adequate return on investment to keep it financially sound
- Responsible and accountable for all environmental and safety compliance at a location
- Maintain good relations with local civic leaders, patrons and board; maintain co-op image in the community
- Supervise truck and equipment maintenance, routes, degree-day systems, and uses of loaned equipment
- Handle all customer complaints promptly and thoroughly; reports concerns to the appropriate channels and seeks resolution
- Responsible for budget compliance
- Responsible for management of branch merchandise
- Builds relationships with suppliers and customers
- Reports to company leadership and general management
- Communicates with all branches of the team to ensure reliable coverage and productivity

What education and training is necessary?

A bachelor's degree in agricultural business, or marketing is preferred, although some specialty degrees like horticulture or animal science may be accepted in some company environments to become a location manager.

What high school courses are recommended?

Agriculture education, mathematics, business, and computer courses

Who are typical employers in agriculture?

Cooperatives, private and company-owned stores, and independent contractors

Other Titles and Roles:

Branch manager, sales manager, department manager, operations manager