

# All American Co-op

## Grain Policies, Fees and Marketing Programs

All American Co-op grain policies and marketing programs are subject to change at any time. If you have any questions concerning these policies, please contact your local All American Co-op location

- **Intent upon delivery of grain:** Farmers need to let the scale dump operator know upon unloading their grain whether it is to be Sold, Warehouse Receipt, Grain Bank, or Contracted. If no notice is given within the day, the scale ticket will be posted as Open Storage.
- **Wet corn brought in and dry corn taken home:** Normal discounts for dry and shrink will be taken. A \$.05/bushel load out fee will be charged. Redelivery must be taken within 10 days of deposit. If passed 10 days, grain will be posted to Open Storage. Open Storage charges will apply.
- **Deferred Payment Contracts** – We will offer deferred payment contracts for those wishing to defer income. There will be no interest paid on deferred payment contracts or installment sales.
- **Grain Buying Hours** – For risk management purposes, All American Co-op will ONLY price grain from 8:30AM until 4:30PM Monday thru Friday on the days that the Chicago Board of Trade is trading.

	<b>CORN</b>	<b>SOYBEANS</b>
<b>STORAGE</b>	Warehouse 20 cents/bu minimum first 150 days 4 cents/mo. after 150 days.  Grain Bank 4 cents/bu pro-rated daily balance.	Warehouse 20 cents/bu minimum first 150 days 4 cents/mo after 150 days  Grain Bank 4 cents/bu pro-rated daily balance.
<b>MOISTURE</b>	Warehouse 14.0% Grain Bank 14.0% Cash 15.0% Price Later 15.0%	Warehouse 13.0% Grain Bank 13.0% Cash 13.0%
<b>SHRINK</b>	1.12% moisture shrink <u>.28%</u> handling shrink 1.40% Total	1.30% moisture shrink <u>.90%</u> handling shrink 2.20% Total
<b>DRYING CHARGES</b>	See Corn Drying Rate Chart on next page	
<b>TEST WT DISCOUNTS</b>	See Corn Discount Chart on next page	
<b>FM DISCOUNTS</b>	See Corn Discount Chart on next page	All FM over 1% will be deducted from weight
<b>DAMAGE DISCOUNTS</b>	5.1 - 10% \$.02/pt/bu 10.1 - 15% \$.03/pt/bu 15.1% & over \$.04/pt/bu Heat Damage .3 - 1% \$.02/pt/bu 1.1% & over See Staff	2.1 - 4% \$.02/pt/bu 4.1 - 5% \$.03/pt/bu 5.1% & over See Staff – Max 10% Heat Damage .3 - 1% \$.12/pt/bu 1.1% & over See Staff – Max 2%
<b>OTHER DISCOUNTS</b>	Sour \$.10/bushel Musty \$.05/bushel Infested \$.05/bushel	Sour \$.10/bu Musty \$.05/bu Infested \$.05/bu
<b>LOAD OUT FEES</b>	\$.10/bu	\$.15/bu

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2018		Moisture Discount.		SHRINK RATES	
MOISTURE		CENT/BU 1/2 PT		%	%
				SELL	STORE
14.1% - 14.5%					0.70%
14.6% - 15.0%					1.40%
15.1% - 15.5%		\$ 0.025	\$ 0.025	0.70%	2.10%
15.6% - 16.0%		\$ 0.025	\$ 0.050	1.40%	2.80%
16.1% - 16.5%		\$ 0.025	\$ 0.075	2.10%	3.50%
16.6% - 17.0%		\$ 0.025	\$ 0.100	2.80%	4.20%
17.1% - 17.5%		\$ 0.025	\$ 0.125	3.50%	4.90%
17.6% - 18.0%		\$ 0.025	\$ 0.150	4.20%	5.60%
18.1% - 18.5%		\$ 0.025	\$ 0.175	4.90%	6.30%
18.6% - 19.0%		\$ 0.025	\$ 0.200	5.60%	7.00%
19.1% - 19.5%		\$ 0.025	\$ 0.225	6.30%	7.70%
19.6% - 20.0%		\$ 0.025	\$ 0.250	7.00%	8.40%
20.1% - 20.5%		\$ 0.020	\$ 0.270	7.70%	9.10%
20.6% - 21.0%		\$ 0.020	\$ 0.290	8.40%	9.80%
21.1% - 21.5%		\$ 0.020	\$ 0.310	9.10%	10.50%
21.6% - 22.0%		\$ 0.020	\$ 0.330	9.80%	11.20%
22.1% - 22.5%		\$ 0.020	\$ 0.350	10.50%	11.90%
22.6% - 23.0%		\$ 0.020	\$ 0.370	11.20%	12.60%
23.1% - 23.5%		\$ 0.020	\$ 0.390	11.90%	13.30%
23.6% - 24.0%		\$ 0.020	\$ 0.410	12.60%	14.00%
24.1% - 24.5%		\$ 0.020	\$ 0.430	13.30%	14.70%
24.6% - 25.0%		\$ 0.020	\$ 0.450	14.00%	15.40%
25.1% - 25.5%		\$ 0.015	\$ 0.465	14.70%	16.10%
25.6% - 26.0%		\$ 0.015	\$ 0.480	15.40%	16.80%
26.1% - 26.5%		\$ 0.015	\$ 0.495	16.10%	17.50%
26.6% - 27.0%		\$ 0.015	\$ 0.510	16.80%	18.20%
27.1% - 27.5%		\$ 0.015	\$ 0.525	17.50%	18.90%
27.6% - 28.0%		\$ 0.015	\$ 0.540	18.20%	19.60%
28.1% - 28.5%		\$ 0.015	\$ 0.555	18.90%	20.30%
28.6% - 29.0%		\$ 0.015	\$ 0.570	19.60%	21.00%
29.1% - 29.5%		\$ 0.015	\$ 0.585	20.30%	21.70%
29.6% - 30.0%		\$ 0.015	\$ 0.600	21.00%	22.40%
30.1% - 30.5%		\$ 0.015	\$ 0.615	21.70%	23.10%
30.6% - 31.0%		\$ 0.015	\$ 0.630	22.40%	23.80%
31.1% - 31.5%		\$ 0.015	\$ 0.645	23.10%	24.50%
31.6% - 32.0%		\$ 0.015	\$ 0.660	23.80%	25.20%
32.1% - 32.5%		\$ 0.015	\$ 0.675	24.50%	25.90%
32.6% - 33.0%		\$ 0.015	\$ 0.690	25.20%	26.60%
33.1% - 33.5%		\$ 0.015	\$ 0.705	25.90%	27.30%
33.6% - 34.0%		\$ 0.015	\$ 0.720	26.60%	28.00%
34.1% - 34.5%		\$ 0.015	\$ 0.735	27.30%	28.70%
34.6% - 35.0%		\$ 0.015	\$ 0.750	28.00%	29.40%
35.1% - 35.5%		\$ 0.015	\$ 0.765	28.70%	30.10%
35.6% - 36.0%		\$ 0.015	\$ 0.780	29.40%	30.80%
36.1% - 36.5%		\$ 0.015	\$ 0.795	30.10%	31.50%
36.6% - 37.0%		\$ 0.015	\$ 0.810	30.80%	32.20%
37.1% - 37.5%		\$ 0.015	\$ 0.825	31.50%	32.90%
37.6% - 38.0%		\$ 0.015	\$ 0.840	32.20%	33.60%
38.1% - 38.5%		\$ 0.015	\$ 0.855	32.90%	34.30%
38.6% - 39.0%		\$ 0.015	\$ 0.870	33.60%	35.00%
39.1% - 39.5%		\$ 0.015	\$ 0.885	34.30%	35.70%
39.6% - 40.0%		\$ 0.015	\$ 0.900	35.00%	36.40%
40.1% - 40.5%		\$ 0.015	\$ 0.915	35.70%	37.10%
40.6% - 41.0%		\$ 0.015	\$ 0.930	36.40%	37.80%
41.1% - 41.5%		\$ 0.015	\$ 0.945	37.10%	38.50%
41.6% - 42.0%		\$ 0.015	\$ 0.960	37.80%	39.20%
42.1% - 42.5%		\$ 0.015	\$ 0.975	38.50%	39.90%
42.6% - 43.0%		\$ 0.015	\$ 0.990	39.20%	40.60%

### Corn Drying and Discount Rates

Discount on Corn		
TW	ea.lb.	Disc.
53	\$0.01	\$0.01
52	\$0.01	\$0.02
51	\$0.02	\$0.04
50	\$0.02	\$0.06
49	\$0.04	\$0.10
48	\$0.04	\$0.14
47	\$0.04	\$0.18
46	\$0.04	\$0.22

FM	Discount on Corn		
3.1%-4%	\$0.01	ea. %	\$0.01
4.1%-5%	\$0.03	ea. %	\$0.02
5.1%-6%	\$0.06	ea. %	\$0.03
6.1%-7%	\$0.10	ea. %	\$0.04
7.1%-8%	\$0.14	ea. %	\$0.04
8.1%-9%	\$0.18	ea. %	\$0.04

**NO MINIMUM FEE**  
 STORED CORN WILL BE SHRUNK 1.4%  
 FROM 15% TO EQUAL 14% MOISTURE.  
 THIS WILL COVER MOISTURE, SHRINK AND DRYING

### Soybean Discount Rates

SOYBEANS		
MOISTURE		%
13.0% - 13.5%		1.10%
13.6% - 14.0%		2.20%
14.1% - 14.5%		3.30%
14.6% - 15.0%		4.40%
15.1% - 15.5%		6.60%
15.6% - 16.0%		8.80%
16.1% - 16.5%		11.00%
16.6% - 17.0%		13.20%
17.1% - 17.5%		15.40%
17.6% - 18.0%		17.60%
18.1% - 18.5%		19.80%
18.6% - 19.0%		22.00%
19.1% - 19.5%		24.20%
19.6% - 20.0%		26.40%
20.1% - 20.5%		28.60%

Green Beans	
2.1%-3.0%	\$0.02
3.1%-3.5%	\$0.03
3.6%-4.0%	\$0.04
4.1%-4.5%	\$0.07